



ADROIT Practice
Profile



CLAIMS & ADR CONSULTANTS

INDIA - OMAN - UAE

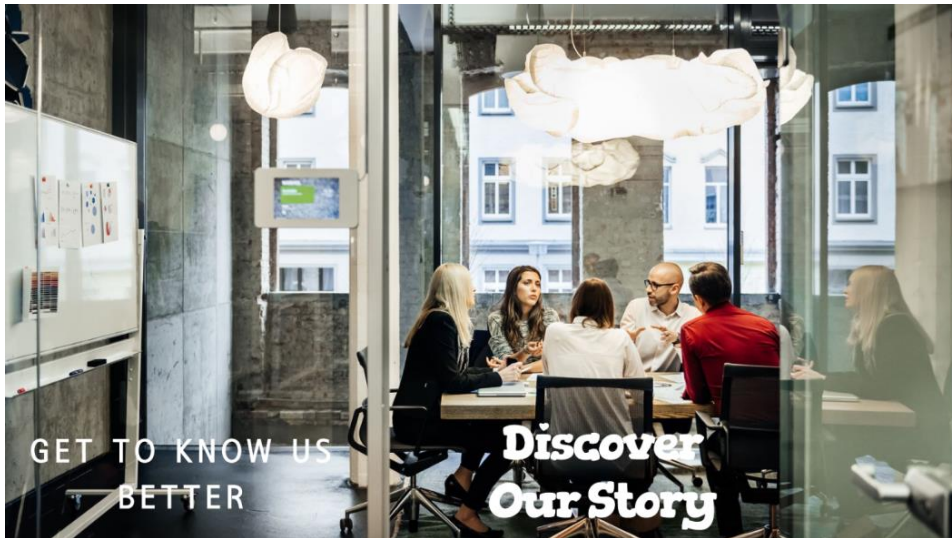
E-mail: ram.s@adroitpmc.com | www.adroitpmc.com

Mobile: +91 95854 65919 | (+91) 63820 63295

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I. WHO WE ARE!



ADROIT's seasoned team brings over 2 decades of international experience, having contributed to the dispute resolution for the iconic projects in the Middle East and Indian Sub-continent.

ADROIT, not only provides solution to the construction disputes, but also enables the stakeholders setting up a sustainable process for the projects that secures their rights in the longer run!

ADROIT delves on Industry best practices in their deliverables. Being the proud member of Chartered Institute of Arbitrators (UK) (www.ciarb.org), ADROIT strives to maintain the equilibrium and offer international standards in Alternate Dispute Resolution.

As an international consultancy involved in some of the world's most important and iconic building and infrastructure projects, ADROIT sees this ongoing dedication to excellence not only as an essential part of what makes the company tick, but also as a responsibility as a Pioneer.

At the centre of our business is client focus, which is why we never provide a predetermined set of solutions; Instead, we develop a bespoke solution that responds directly to our customers' needs.

ADROIT adds value to the Clients by enabling a diligent Contract and Risk management system for the dispute avoidance and prudent dispute resolution.

2. WHAT WE OFFER!



CONSTRUCTION CLAIMS / DELAY ANALYSIS

1. CONTRSCTION PROJECTS DELAY ANALYSIS / FORENSIC DELAY ANALYSIS
2. COST / QUANTUM CLAIMS AS PER SCL PROTOCOL / AACE
3. INDEPENDENT EXPERT REPORT ON DELAY AND COST CLAIMS
4. RETAINER SERVICES FOR CONTRACT MANAGEMENT
5. RISK MANAGEMENT SERVICES

ARBITRATION COUNSEL SERVICES / ARBITRATORS

1. ARBITRATION COUNSEL
2. INDEPENDENT EXPERT REPORTS
3. EXPERT WITNESS SERVICE
4. ARBITRATORS / NUETRALS
5. TRIBUNAL SECRETARIES
6. MSME DISPUTE RESOLUTION

LITIGATION SERVICES:

1. APPOINTMENT OF ARBITRATORS UNDER S.11 OF ARBITRATION ACT
2. INTERIM RELIEF DURING ARBITRATION PROCEEDINGS
3. CHALLENGING / ENFORCMENT OF AWARDS
4. APPEALS UNDER ARBITRATION CT S.37
5. ENFORCEMENT OF AWARDS
6. COMMERCIAL COURT ITIGATION

COMMERCIAL MEDIATION SERVICES:

And

PROFESSIONAL TRAINING SERVICES:

ARBITRATION / MEDIATION / CONTRACTS MAANGEMENT.

3. CONSTRUCTION PROJECTS DELAY ANALYSIS / FORENSIC DELAY ANALYSIS



We undertake contemporaneous and forensic delay analysis to determine ‘excusable’, ‘non-excusable’, ‘compensable’ ‘non-compensable’ including identifying any ‘mitigation’ and ‘acceleration measures’ implemented in support of claims for ongoing, completed, and disputed engineering and construction projects.

Schedule Based Analysis

Schedule delay analysis events using scheduling methods to identify the cause and extent of delays and to resolve construction delay claims through negotiations or legal proceedings. The following are some of the most common methodologies used in the schedule-based analysis:

Prospective TIA (Time Impact Analysis):

The technique forecasts the delay caused by an event or a change in the future before the affected or changed work is performed.

Retrospective TIA:

As the name suggests, this retrospective analysis is the one, prepared after the delaying event(s) or change work has been performed. After the affected or revised work is completed, the approach detects the delays that have happened in the past.

Planned vs As-Built Analysis:

The analyst needs this method to determine the reasons for the project’s late completion by comparing the As-Planned (Baseline) Schedule to the As-Built Performance. This analysis is normally done at the WBS (Work Breakdown Structure) level of the Project Schedule.

Impacted As Planned Analysis:

In this technique, a frag-net for each delay event is created and entered into the baseline schedule, named as “Impacted As-Planned Schedule”, after which the schedule is re-run. Its project completion date will be compared against the As-Planned Schedule’s project completion date (Baseline).

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4. COST / QUANTUM CLAIMS



Are you dealing with increased time and performance costs due to unresolved change orders, disputed specifications, delays, and loss of productivity?

Look no further! Trust our team to assist with cost-based engineering and construction damage claims.

We integrate engineering, accounting, and financial experts to produce a well-supported and compensable claim or present a strong defense against a claim's validity. Our construction quantum experts will calculate damages incurred by defective contractor work, decreased production capacity due to defective design, and other issues.

Our cost variance analyses determine a contractor's responsibility for bid errors and performance problems, in addition to owner responsibility for compensable problems. Our comprehensive approach to quantum analysis in construction seeks to develop a supportable basis for damages derived from analyzing problems caused by both parties, contractual risks, and actual man-hours and costs incurred.

Prolongation cost claims: How the causation test in contract law affects the quantum methodology in various situations, such as localised delay (i.e., when some activities are delayed, but others are not) and concurrent delay involved.

Claims for off-site overheads (e.g., head office overheads): Demonstrate actual loss even if they rely on formula (e.g., Hudson, Emden and Eichleay) for quantification and prepare quantum claims that will withstand any adjudication process.

Loss of profit claims: the discussions include the basis on which loss of profit can be claimed. It examines how expectation damages or the full compensation principle may allow the claimant to claim such loss if the contract is silent on this matter.

- Loss of Opportunity claims
- Construction Insurance Claims
- Quantum claims arising from defective works:
- Quantum claims arising from termination:

5. INDEPENDENT EXPERT REPORT ON DELAY / COST CLAIMS



ADROIT's expert team ensures with diligence:

- Compilation of Claims and Counter-Claims documents pertinent to the stakeholders.
- Undertake assignments from start to end for claim dispute management for different stakeholders; Clients / Contractors
- Time Impact analysis
- Schedule Delay Analysis for allocating culpable and non-culpable delays
- Extension of Time / Delay and Disruption claims
- Change Order Resolution / Management
- Review and Allocate Loss of Productivity Man-hours and Costs
- Evaluation of Liquidated/Actual Damages
- Collaborate with the stakeholders & bring the claim to its conclusive outcome.

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6. RETAINER SERVICES FOR CONTRACT MANAGEMENT :



Retainer services for contract management typically involve an arrangement where a company or individual pays a fee to a contract management firm or professional in exchange for ongoing support and assistance with managing their contracts. Here's what you might expect from such retainer services:

Contract Drafting and Review: The service provider can assist in drafting new contracts or reviewing existing ones to ensure they are legally sound and meet the client's needs.

Contract Negotiation: Professionals can negotiate terms and conditions with vendors, clients, or partners on behalf of the client to secure favorable terms.

Contract Administration: This involves overseeing the execution of contracts, ensuring compliance with terms, managing contract changes, and handling any disputes that may arise.

Risk Management: The service provider can identify potential risks within contracts and develop strategies to mitigate them, protecting the client's interests.

Compliance Monitoring: Professionals can ensure that both parties adhere to the terms and conditions outlined in the contracts, minimizing legal and financial risks for the client.

Advisory Services: Providing guidance on best practices, industry standards, and legal requirements related to contract management.

Customized Solutions: Tailoring services to meet the specific needs and preferences of the client, whether they operate in a specific industry or require specialized contract management support.

Regular Reporting: Providing regular reports on contract status, key performance indicators, and any notable developments or issues.

On-Demand Support: Being available to address any urgent contract-related matters or questions that may arise outside of regular business hours.

7. RISK MANAGEMENT SERVICES



Risk management in construction projects involves identifying, assessing, and mitigating potential risks that could impact the project's success, including its schedule, budget, quality, and safety. Here's an overview of key components and strategies involved in risk management for construction projects:

Risk Identification: The first step in risk management is identifying potential risks that could arise throughout the project lifecycle. This includes risks related to design, procurement, construction methods, labor, materials, environmental factors, regulatory compliance, and external influences such as weather or economic conditions.

Communication and Collaboration: Effective communication and collaboration among project stakeholders are essential for identifying, assessing, and managing risks. Regular meetings, progress reports, and risk workshops can facilitate dialogue and ensure that all parties are aware of potential risks and mitigation strategies.

Monitoring and Control: Risks are continually monitored throughout the project lifecycle to track their status and effectiveness of mitigation measures. Adjustments may be made to risk management strategies as new risks emerge or existing risks evolve.

By implementing comprehensive risk management practices, construction project stakeholders can anticipate and address potential challenges, enhance project performance, and increase the likelihood of successful project delivery within budget, schedule, and quality parameters.

8. ARBITRATION SERVICES: DOMESTIC AND INTERNATIONAL



ARBITRATION COUNSEL

Arbitration counsel services involve legal representation and guidance provided by lawyers or law firms specializing in arbitration proceedings. Arbitration is a method of alternative dispute resolution (ADR) where parties agree to submit their dispute to a neutral third party (the arbitrator or arbitration panel) for a binding decision, rather than going to court.

Legal Research and Analysis: Arbitration counsel will conduct legal research and analysis to support your case, identifying relevant laws, regulations, precedents, and arbitration rules that apply to the dispute.

Expertise in Arbitration Rules and Procedures: They will have a deep understanding of the rules and procedures governing arbitration, whether it's administered by an institution (such as the International Chamber of Commerce or the American Arbitration Association) or conducted ad hoc.

Negotiation Skills: While arbitration is often seen as an adversarial process, counsel may also assist in settlement negotiations or mediation efforts aimed at resolving the dispute amicably and cost-effectively.

Post-Award Enforcement or Challenges: If an arbitration award is issued, counsel can advise on enforcement procedures or assist in challenging the award if there are grounds for doing so under applicable law.

Whether you are a party to an arbitration agreement seeking representation or considering arbitration as a method of resolving a dispute, arbitration counsel services provide essential legal expertise and support tailored to the unique requirements of arbitration proceedings.

9. EXPERT WITNESS SERVICE DURING CONSTRUCTION ARBITRATION:



Expert witness services during construction arbitration involve the participation of qualified professionals who provide specialized knowledge and testimony on technical matters related to construction disputes. Here's how expert witness services are typically utilized during construction arbitration:

Identification of Issues: Expert witnesses help identify and define the technical issues and disputes at hand. These issues may include construction defects, delays, cost overruns, design flaws, compliance with building codes and regulations, or adherence to industry standards.

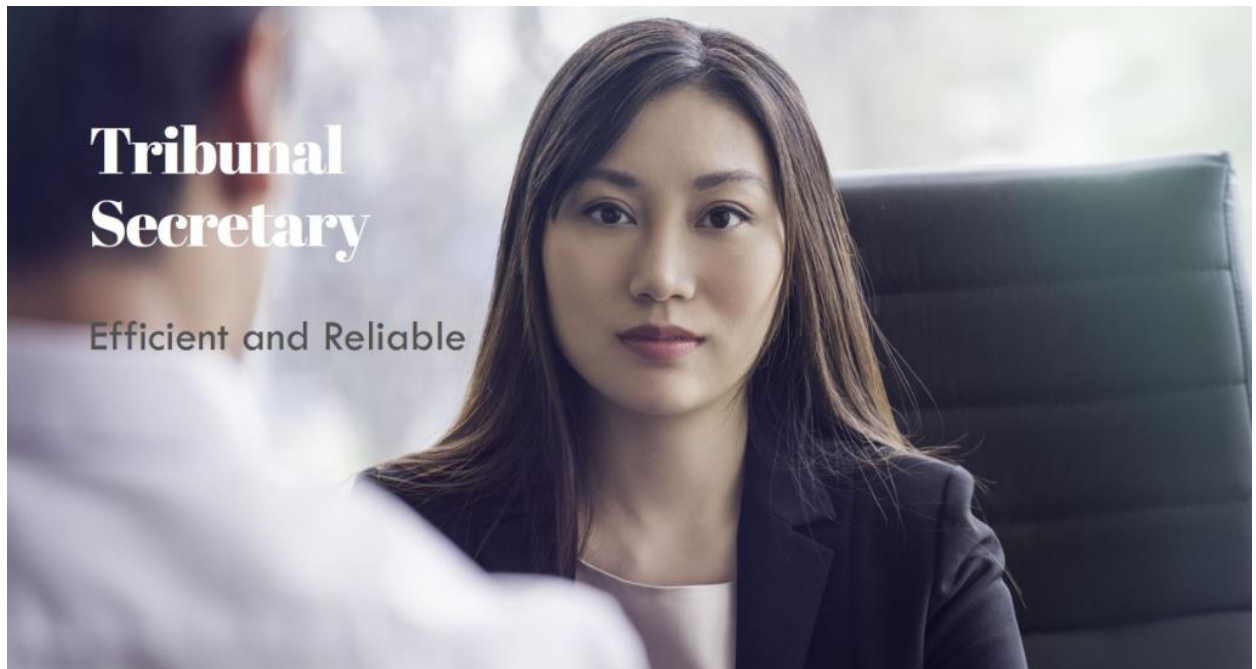
Expert Reports: Expert witnesses prepare detailed reports outlining their findings, analysis, opinions, and conclusions. These reports provide a comprehensive explanation of the technical issues and serve as a basis for their testimony during arbitration hearings.

Testimony: Expert witnesses provide oral testimony during arbitration hearings, presenting their opinions, analyses, and conclusions to the arbitrator(s) and the parties involved. They may undergo examination and cross-examination by the parties' legal representatives to assess the reliability and credibility of their testimony.

Assessment of Damages: In cases involving construction defects, delays, or other issues resulting in financial losses, expert witnesses may assist in quantifying damages by evaluating the impact of the disputed issues on project costs, schedules, and performance.

Expert witness services play a crucial role in construction arbitration, providing the arbitrator(s) with specialized knowledge and insights to make informed decisions and resolve disputes effectively. By presenting credible and persuasive testimony, expert witnesses contribute to achieving fair and equitable outcomes for all parties involved in construction-related arbitration proceedings.

10. TRIBUNAL SECRETARIES FOR THE ARBITRATION CASES



ADROIT team provides due diligent Tribunal Secretaries both for the AD-HOC and Institutional Arbitration cases:

Tribunal secretaries play an important role in supporting the efficient and effective administration of arbitration cases. They assist arbitral tribunals with various administrative tasks, helping to streamline proceedings and ensure that arbitrators can focus on the substantive issues of the case. Here's an overview of the role of tribunal secretaries in arbitration cases:

It's important to note that the role of tribunal secretaries may vary depending on the specific needs of the arbitral tribunal and the complexity of the arbitration case. In some instances, tribunal secretaries may be appointed by mutual agreement of the parties, while in others, they may be selected and appointed by the tribunal itself. Regardless of the arrangement, tribunal secretaries play a valuable role in supporting the fair, efficient, and orderly conduct of arbitration proceedings.

11. MSME DISPUTE RESOLUTION FOR DELAYED PAYMENTS AND ARBITRATION

ADROIT team renders winning remedies for your delayed payments via MSMED Act 2006 dispute resolution.

Micro, Small, and Medium Enterprises (MSMEs) often face challenges related to delayed payments from larger corporations or government entities, which can significantly impact their cash flow and operations.

Should you require remedy for your delayed payments and if you are MSME, please reach us at ram.s@adroitpmc.com or madhu@adroitpmc.com ; we have many successful cases decided in favour of MSME Clients.

12. LITIGATION SERVICES:

- a. APPOINTMENT OF ARBITRATORS UNDER S.11 OF ARBITRATION ACT
- b. INTERIM RELIEF DURING ARBITRATION PROCEEDINGS S.9 OF THE ACT
- c. CHALLENGING / SETTING ASIDE OF ARBITRATION AWARDS
- d. APPEALS UNDER ARBITRATION ACT S.37
- e. ENFORCEMENT OF AWARDS
- f. COMMERCIAL COURT LITIGATION
- g. RERA CASES
- h. CONSUMER CASES
- i. NHAI LAND ACQUISITION CASES

13.COMMERCIAL MEDIATION SERVICES:**COMMERCIAL MEDIATORS**

ADROIT's team comprises Mediators empanelled with Govt of India Ministry of Corporate Affairs to facilitate Commercial disputes reaching a win-win solution for both parties.

Commercial mediation is a form of alternative dispute resolution (ADR) in which parties involved in a commercial dispute engage in negotiations facilitated by a neutral third party, the mediator, to reach a mutually acceptable resolution. Here's an overview of commercial mediation:

Overall, commercial mediation offers parties a flexible, efficient, and collaborative approach to resolving commercial disputes, allowing them to maintain control over the outcome and preserve important business relationships.

ADROIT's other services include:

1. MEDIATION COUNSEL
2. ENFORMCENT OF MEDIATION SETTLEMENT AGREEMENTS

A. PROFESSIONAL TRAINING SERVICES:



Professional training for construction dispute resolution equips individuals with the knowledge, skills, and techniques necessary to effectively manage and resolve disputes that arise in construction projects. Here are some key components of such training programs:

Understanding Construction Law: Training typically covers the legal framework governing construction contracts, including contract formation, interpretation, performance, and termination. Participants learn about relevant laws, regulations, and standard contract forms commonly used in the construction industry.

Dispute Resolution Mechanisms: Training programs explore various dispute resolution mechanisms available in construction, including negotiation, mediation, arbitration, and litigation. Participants learn about the advantages, disadvantages, and procedural aspects of each method.

Contract Management: Effective contract management is crucial for preventing and managing disputes in construction projects. Training includes topics such as contract administration, change management, claims management, and documentation best practices.

14. WHAT WE ENABLE!



ADROIT, not only provides solution to the construction disputes, but also enables the stakeholders setting up a sustainable process for the projects that secures their rights in the longer run!

Our expert team with international experience and expertise assist in setting up Contract Management process and inhouse training to the team. This will enable dispute avoidance and seamless project execution.

Further our well proven Contract Management system ensures Cost Value analysis and recovery of rightful entitlement from the start to finish by setting up of contemporaneous reporting system!

CURRICULAM VITAE OF KEY PERSONALS

A.RAMASUBRAMANIAN B.E., LLB., FCIArb

MANAGING DIRECTOR / LEAD CONSULTANT



ram.s@adroitpmc.com



[linkedin.com/in/ramadr](https://www.linkedin.com/in/ramadr)



Profile Summary

- Dispute Resolution Professional with over 2 decades of International Experience
- Techno Legal Consultant – Construction disputes of varied disciplines
- Empanelled as Arbitrator with India International Arbitration center – New Delhi
- Empanelled as Arbitrator with Construction Industry Arbitration Council – New Delhi (South Zone Coordinator)
- Empanelled as Mediator with Ministry of Corporate affairs, Govt of India
- Empanelled as Arbitrator and Mediator with Vienna International Arbitration Centre - Austria
- Contracts and Commercial Management of diverse construction projects that include Oil & Gas, Infra, Commercial projects etc.
- Handled dispute resolution and Contract management for multi-billion-dollar projects.
- Presently, independent practice of dispute resolution/claims services for commercial and construction Arbitration / Commercial Mediation.
- Prolific writer on Arbitration and construction disputes .

Career Highlights:

- Construction Arbitration / Comprehensive Construction claims services
- Arbitration - claim/ counterclaim process in accordance with UNCITRAL Model Law and rules..
- Compilation of Claims and Counterclaims for the Construction / Commercial Arbitration
- Forensic delay analysis / ascertaining attribution of delays
- Expert witness for the Construction Arbitration and Litigation.
- Collaborate with the stakeholders & bring the claim to its conclusive outcome.
- Commercial Mediation – certified and empaneled Mediator.
- Master trainer - Arbitration, Mediation and Contracts Management.

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MANIKANDAN MURUGESAN BE., MCI Arb., MRICS.,
MICCP., MQSi., CIOB

**ROLE PARTNER - LEAD CLAIMS CONSULTANT /
HEAD – MIDDLE EAST OPERATIONS.**



Mr Manikandan has rendered expert service both as Expert Witness and Claims Analyst for varied domains of Construction Arbitration.

- Educational Qualification : B. Tech (Civil Engineering)
- Professional Membership : Member Chartered Institute of Arbitrators – UK MCI Arb
- : Member RICS – UK MRICS
- : Certified Expert Witness – RICS - UK
- : Certified Expert Witness (Oman Commercial Arbitration Center)

Core Competencies

Claims Preparation and Analyst Evaluation	Contract Management	Extension of Time
Billing & Invoicing Control	Project Management	Budgeting / Cost
Cash Flow	Contract Administration	Rate Analysis
Payment Certificate	Cost Report	Value Engineering
Procurement Management	Contract Audit	Variance Analysis

Key Responsibilities

- Knowledge of Contractual Models – FIDIC, NEC, Service Contracts & Private / Local Standard Conditions of Contracts
- Knowledge about SCL protocol and AACE-PE Principles
- Claims Management / Contract Administration / Commercial Management through extensive and multi-disciplined technical knowledge gained during extended career.
- Thorough knowledge of variation claims, contractual claims and EoT claims.
- Preparation of claim statements, verification of facts, establishment of cause, effect and entitlement
- Evaluation of EOT claims and related prolongation cost claims.
- Support to Claimant’s and Respondent’s about the Claims and analysis of strengths and weaknesses of the case.

SANJAY KANGRALKAR BE., MCI Arb., MRICS**ROLE ADVISOR – QUANTUM ANALYSIS**

Sanjay is a seasoned senior professional with over 22 years' experience in construction claims analysis, dispute avoidance, arbitration/litigation cases, construction cost audit, rate analysis, schedule delay analysis and avoiding cost overruns in infrastructure (including Traffic Management Services), rail, real estate, and oil and gas sectors.

Qualifications

- C Eng Chartered Engineer
- MRICS Member of the Royal Institution of Chartered Surveyors
- MCI Arb Member of the Chartered Institute of Arbitrators

Area of Specialization

- Contract Management
- Tendering & Bidding
- Planning and Scheduling
- Claims and Dispute Resolution
- Financial Analysis - BOT Projects
- Forensic delay analysis

MADHU MITHRA BBA., LLB., ACI Arb**ROLE - Partner – Claims Review / Construction Lawyer**

Madhumithra is an Arbitration Professional, practicing both domestic and international cases. Commercial and Construction Arbitration, Mediation and Contracts management are the core domains. Also affiliated with Chartered Institute of Arbitrators (CI Arb), UK, ICSI and INDIAN INSTITUTE OF CORPORATE AFFAIRS, IICA (An Initiative by Ministry of Corporate Affairs – Govt of India).

Educational And Professional Qualifications

- Bachelor of Business Administration
- Advocate / Construction Lawyer
- Associate Member – Chartered Institute of Arbitrator(www.ciarb.org)
- Internship - Ministry of Law & Justice
- Member - Society of Construction Law. (www.scl.org.in)
- Member – Indian Council of Arbitration (www.icaindia.co.in)
- Member - Nani Palkhiwala Arbitration Centre (www.nparbitration.com)
- Young Arbitration Practitioner - International Chamber of Commerce.
- Co-founder - Bureau for the Empowerment of Arbitration and Mediation. (www.beamadr.org)

Expertise

- Construction Lawyer / Arbitration consul handling MSME cases and Construction Arbitration
- Client Relationship Management.
- Key Accounts and Marketing Management
- Contracts review and Claims resolution support.
- Commercial Contracts Drafting.
- MSME Dispute Resolution.
- ADR/Contracts Management - Training Resource Person.

RAJENDRAN (RAJ) CHINGARAVELU M.Tech, CIRM, LL.B

ROLE PARTNER - ARBITRATION/ CLAIMS/CASE BUILDING

Exceptional listener and communicator with @30 years of Project Planning and Management, Engineering & Technology Management and Legal/Contracts/IP experience with Domestic and International enterprises, vendors, contractors as well as private spheres of life.

EDUCATIONAL AND PROFESSIONAL QUALIFICATIONS

- M.Tech,
- CIRM,
- LL.B
- Member – Chartered Institute of Arbitrators – UK (www.ciarb.org)
- Member – Indian Council of Arbitration (www.icaindia.co.in)
- Patron - Bureau for the Empowerment of Arbitration and Mediation (BEAM) (www.beamadr.org)
- Member – Society of Construction Law (www.scl.org.in)

PROFESSIONAL PROFILE:

- Managing Partner – ADROIT CLAIMS AND ADR CONSULTANTS (www.adroitpmc.com)
- Contractual Claims and dispute management for multi-faceted Projects (Infrastructure, Oil and Gas sector, Commercial Projects).
- Forensic Delay analysis
- Case building / entitlement statements
- Arbitration / Litigation expert
- Mediation/Techno legal consultancy

SAKTHIVEL MANICKAM LLM, MBA FCIArb MRICS



ROLE ADVISOR- **CONTRACT MANAGEMENT/ CLAIMS EXPERT**

Mr Sakthivel has gained dynamic experiences in the Construction Industry both within India and middle-east (UAE - Dubai / Abu Dhabi and Doha (Qatar). In the Middle East Construction industry his experience is significant both the pre and post Contracts management, such as, risk management, cost and value management, change management, contractual claims, subcontractor management, insurance claims.

NUMBER OF YEARS EXPERIENCE. Over 30 years out of which 25 years in the Middle East.

EDUCATIONAL AND PROFESSIONAL QUALIFICATIONS

- LLM (Const. Law and Arb)
- MBA (Real Est Const Mgt)
- BSc(Hons) UK
- Member – Royal Institute of Chartered Surveyors – UK (www.rics.org)
- Member – Chartered Institute of Arbitrators – UK (www.ciarb.org)
- Member – Indian Council of Arbitration (www.icaindia.co.in)
- Member – Society of Construction Law (www.scl.org.in)
- Member - Chartered Institute of Building (www.mciob.org)
- MMUP Certified Chartered Quantity Surveyor

PROFESSIONAL PROFILE:

- Managing Partner – ADROIT CLAIMS AND ADR CONSULTANTS (www.adroitpmc.com)
- Contractual Claims and dispute management for multi-faceted Projects (Infrastructure, Oil and Gas sector, Commercial Projects).
- Forensic Delay analysis
- Case building / entitlement statements
- Arbitration / Litigation expert
- Mediation/Techno legal consultancy



TAMILSELVAN NATARAJAN PMP®

ROLE ADVISOR – **PROJECT CONTROLS / PLANNING.**

Mr Tamilselvan Natarajan has gained over 20 + years of dynamic experience in Project Controls / Project Management / Construction Management for various projects such as infrastructures, Building, Substations, RO Plants, Water Transmission and Oil & Gas.

EDUCATIONAL AND PROFESSIONAL QUALIFICATIONS

- Bachelor of Tech Civil Engineering / Diploma in Civil Engineering
- Project Management Professional (PMP),
Issuing authority Project Management Institute (PMI), USA
- Certified Cost Engineering (CCE /CCP)
Issuing authority AACEI, Chicago Training Center, Doha - Qatar
- Planning & scheduling software (Primavera V 8.2) for Project Management
Issuing authority Chicago Training Center, Doha - Qatar

EXPERTISE

- Baseline / Recovery / Revised Programme.
- Project Planning (Labour / Material / Equipment' etc) / Project Monitoring.
- MIS Reports / Weekly & Monthly Progress /Cost Report.
- Claim for Cost and Extension of Time (EOT) using methods IAP, IAB & TIA.
- Budgeting / ETC & EAC forecast Assessments.
- Cost Strategy Report / EV, PV, AC, CPI & SPI Analysis / Cost Trend Analysis.
- Variation claims / Quantity Surveying / Estimation.
- Client Billing / Sub-Contractor WO, Variation, Management.

NUMBER OF YEARS EXPERIENCE. Over 19+ years out of which 12+ years in the Middle East.

CONTACT DETAILS

ADROIT CLAIMS & ADR CONSULTANTS (ACAC)

REGISTERED OFFICE:

A-202 OAK CANOPY, TRICHY ROAD,

COIMBATORE

TAMIL NADU – INDIA PINCODE: 641 005

HYDERABAD ASSOCIATE OFFICE

4TH FLOOR, 45, UBI COLONY,

GREEN VALLEY, BANJARA HILLS

HYDERABAD, TELANGANA 500034

SULTANATE OF OMAN

POST BOX - 3367, POSTAL CODE 111

MUSCAT - OMAN

Contact Numbers:

(+91) 9585465919 | Ram Subramanian (INDIA)

(+91) 6382063295 | Madhu Mithra (INDIA)

(+968) 93 80 0315 | Mani Kandan (OMAN)

E-mail: ram.s@adroitpmc.com | madhu@adroitpmc.com

SELECTIVE CLIENTELE / CASES IN INDIA

1. AFCONS INFRASTRUCTURE LIMITED

Forensic delay analysis - Construction of Port for the Govt of Kerala

2. NSC LIMITED, SURAT

Claims advisory - MEP Works For The Refinery For BPCL At Vizag, A.P.

3. MEP WORKS FOR THE REFINERY AT KOCHI, KERALA

4. STRUCTURAL, MECHANICAL & PIPING INSTALLATION WORKS (RDG PLANT) AT BARMER, RAJASTHAN

5. SIVAKRITHI INTERNATIONAL LIMITED, JAIPUR, RAJASTAN

Claims advisory - Signalling & Telecommunication (“S&T”) Work At Khemli Station on Chittorgarh-Udaipur Section of North Western Railway

6. JBPL P LTD LUCKNOW

Claims advisory - Sewage Treatment Plant For The Lucknow Municipality

7. JAIHIND PROJECTS LIMITED V BRAHMAPUTRA CRACKER AND POLYMER LIMITED

Claims advisory - Mechanical & Piping Works For Ethylene Cracker Unit I & II & For Raw Water Pipeline And Treated Effluent Pipeline For Brahmaputra Petrochemical Complex Of M/S. Bcpl, Lepetkata (Assam)

8. PG INFRASTRUCTURE V L&T ELECTRICAL AND AUTOMATION

Arbitration under MSMED Act 2006.

9. DLF LIMITED V LEIGHTON INDIA CONSTRUCTORS PVT LTD

Expert Witness - Construction and Maintenance of the project called “The Camellias” by the Claimant, as an ultra-luxury multistoried residential apartment complex, located in DLF City, Phase V, Gurgaon-122002, Haryana

10. HARDWIN CONSTRUCTION LIMITED , THANE

Arbitration under MSMED Act 2006. - Oxygen Generator Plant For Sterlite Industries (Vedanta)

11. SHIVA EXPORTS P LIMITED V L&W LIMITED BANGALORE

Arbitration under MSMED Act 2006

12. SHREE CEMENTS, AJMER

Project - 2 X 150 Mw - Thermal Coal Based

13. ARYAN COAL ACBIL 300 MW, CHHATTISGARH

Project -2 X 150 Mw - Thermal Coal Based

14. SKS POWER GENERATION (CHHATTISGARH)

Project -- 4 X 300 Mw - Thermal Coal Based

15. COMMERCIAL COURT LITIGATION

INFRASTRUCTURE CONTRACTS AND THE DISPUTES RELATED TO ENERGY PROJECTS

16. ARBITRATION EXPERT WITNESS

ARBITRATION CASES INVOLVING ROAD CONSTRUCTION AND INFRASTRUCTURE – APPEARED AS EXPERT WITNESS FOR THE QUANTUM ANALYSIS, IN MANY CONFIDENTIAL CASES.

SELECTIVE CLIENTELE / CASES OVERSEAS

1. RUWAISH REFINERY EXPANSION PROJECT / TACAAMOL ARAMATICS PROJECT (OIL & GAS), Abu Dhabi UAE

CLIENT : Takreer Abu Dhabi National Oil Company (ADNOC)

2. SUBSTATIONS / SWRO DESALINATION PLANT / PUMPING STATIONS / WATER TRANSMISSION PIPE LINES / RESERVOIR / RCC WATER TANKS, DUBAI / AJMAN, UAE

CLIENT : Dubai Electricity And Water Authority (DEWA)

3. M/S. CAPE EAST GENERAL CONTRACTING Co W.L.L. V M/S. GULF SPIC GENERAL TRADING & CONTRACTING CO., W.L.L, Kuwait

ROLE : Independent Expert Report – Delay & Quantum

4. LUSAIL CITY PMCM CLIENT: GOVT OF QATAR (www.lusail.com)

ROLE : Contracts Management of Various Construction Packages that includes Delay Analysis / Prolongation Cost Claims / Variations etc.,

5. RIYADH METRO EXTERNAL WORKS PACKAGE, RIYADH, KSA

ROLE : Contracts Management of Engineering Consultancy Packages that Includes Delay Analysis / Prolongation Cost Claims / Variations etc.,

6. SAJAA NATURAL GAS PLANT, Sharjah - UAE

ROLE : Contracts Management of Maintenance Packages that includes Prolongation Cost Claims / Variations etc.,